



## Siemens and America's Small Businesses – Partners Providing Integrated Technology Solutions

Working with the Office of Small Disadvantaged Business Utilization Directors, Siemens strives to provide products, systems and services to Small Businesses; helping Americans establish sustainable growth in today's challenging economic climate.

[usa.siemens.com](http://usa.siemens.com)

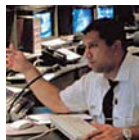
**SIEMENS**

# Partners In Integrated Solutions



## Building Solutions

- Single-source provider of building automation, Heating, Ventilation, and Air Conditioning solutions (HVAC), fire safety and security systems
- Optimize both building performance and operating cost through redundant infrastructure and contracting activities
- LEED® certification enabler



## Security Solutions and Services

- Identification and authentication; Electronic access control
- Rule-based intelligent video
- Screening and sensor technology
- Biometrics & perimeter detection
- Remote alarm monitoring and maintenance
- Breakwater and Small Craft Intrusion Barriers (SCIB)™



## Fire and Life Safety

- Fire alarm systems with voice evacuation
- Building communication systems; Evacuation management
- Special hazards protection and waterless fire suppression
- Mass notification solutions
- Systems support including inspection, test, maintenance and verification



## Energy and Environmental Solutions

- Power generation, transmission and distribution
- Performance contracting; Integrated power solutions
- Supply-side and demand-side management solutions
- Energy measurement & verification; Continuous energy commissioning
- Power delivery maintenance and asset management programs
- High efficiency lighting upgrades



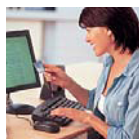
## Water and Wastewater Solutions

- Mobile water treatment units equipped with clarification systems
- Vacuum trucks able to extract gallons of water from confined spaces
- Membrane separation; Micro-filtration of water for potable uses
- Disinfection equipment for producing water for human consumption



## Information and Communications (IT Services)

- Identity and access management solutions
- Personal communication and collaboration portals
- Dispatch and emergency response solutions
- IP communications and applications
- Telephony and e911



## Professional Consulting Services

- IT Desktop Support
- Email Platform Migration
- Server Consolidation
- Outsourcing and Co-sourcing
- Help Desk Strategies



## First Responder/Command and Control

- Integrated land mobile, Satcom, air-to-ground, wireless and wireline communication systems
- Police/Fire/EMS vehicle dispatch and coordination
- Realtime, GPS-based tracking of public safety vehicles
- Computer-aided dispatch; Mobile information access



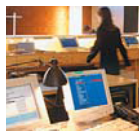
## Financial Services

- 501(c)3 conduit financing available for hospitals and universities
- Expertise in financing Siemens and non-Siemens products
- Working capital and equipment financing for commercial customers



## Transportation

- Airport infrastructure technologies
- Airfield lighting and control systems
- Turnkey light-rail systems
- Intelligent traffic management solutions



## Comprehensive Maintenance Services

- Parts Logistics
- Third Party Maintenance Services
- Long Term Operations
- Hardware Depot



## Siemens in the USA

- 69,000 employees in all 50 states
- \$22.4 billion in U.S revenues in fiscal 2008
- U.S. Orders totaling \$26.3 billion in fiscal 2008
- Nearly 7,800 employees dedicated to R&D in fiscal 2008
- 795 facilities supporting sales and service operations; 140 manufacturing locations
- Worldwide headquarters for 9 global businesses
- Among the top ten patent holders with 12,000 total U.S. patents



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