What is the Sales and Marketing Development Program?
The Sales and Marketing Development Program (SMDP) will position you as an integral part of Siemens Energy Marketing Department or Field Sales Office. You will be responsible for generating go-to-market strategies, sales and production forecasts, and competitive product portfolio offerings for new and existing accounts.

With Siemens’ team of innovators as your guide, you will develop and fine-tune your technical and commercial competencies in sales and marketing.

The program includes:
• business and technical workshops
• networking events
• formalized on-the-job training

The program is a full-time position with benefits and is designed to create a sustainable career path with Siemens.

Why Siemens?
Through a career at Siemens, students and recent graduates will receive top-of-the-line training, develop professional skills and be at the forefront of engineering innovation. Here, the opportunities are limitless.

Siemens in the U.S. employs approximately 60,000 people in all 50 states. Siemens AG has a 165-year heritage of innovation and employs approximately 360,000 people in 190 countries.

Energy Sector
The Siemens Energy Sector plays an active role in every aspect of today’s increasingly complex power matrix. Individual businesses in the Energy Sector include fossil power generation, wind power, hydro power, oil & gas, energy service and power transmission.

Who Should Apply?
We’re looking for people who are resourceful - true problem solvers who challenge themselves to find the most effective and efficient solutions to complex challenges. We provide a platform for those who want to have an impact on the future and to contribute to the success of the company, our customers and the world.

To apply for the Sales and Marketing Development Program, candidates must meet the following requirements:

**Majors:** Mechanical Engineering, Electrical Engineering, Industrial/System Engineering, Industrial Distribution or Marketing/Sales (with technical or engineering experience)

**Graduation Date:** Must graduate by the program start date, but no more than six months prior

**Minimum GPA:** 3.0

**Relocation and Travel:** Must be willing to relocate and travel as required by program

**Work Authorization:** Permanent work authorization in the U.S. is required

What’s Next?
If you meet the program requirements, apply directly at usa.siemens.com/careers.

Visit our site for students, usa.siemens.com/careers/students, to learn more about our programs.