



Siemens in the United States

Siemens is a global powerhouse in electronics and electrical engineering, focusing on the industry, energy and healthcare sectors. With headquarters in Munich and Berlin, Siemens has been in business since 1847.

Key Fiscal 2009 Facts

- Annual **global revenue** in fiscal 2009 of **\$104.3 billion**.
- Annual **revenue in U.S.** in fiscal 2009 of **\$21.3 billion**.
- Environmental portfolio in fiscal 2009 of **\$31.3 billion**.
- **Annual investment in R&D \$5.3 billion**, of which \$1.3 billion in the U.S.
- Operating in 190 countries with 405,000 employees; with 64,000 employees across all 50 states and Puerto Rico.
- **Ranked No.1** in the Electronics, Electrical Equipment industry sector of the *Fortune* Global 500 of the world's largest companies and **30th overall** (July 2009).
- Our products and services are providing answers to the toughest questions facing our customers and society in the areas of Energy, Healthcare and Industry.

For more than 160 years, Siemens has built a reputation for leading-edge innovation and the quality of its products, services and solutions.

- **In energy**, our power generation solutions help meet one-third of America's total energy needs every day.
- Our high-voltage systems helped U.S. utilities increase capacity on existing transmission lines by up to 24 percent.
- Our energy management systems help ensure the continuous reliability of one-third of the U.S. and Canadian transmission grid.
- We are one of America's leading providers of turbines for wind power—a renewable source of energy—and a leading provider of solutions to help reduce industrial CO2 emissions.
- **In healthcare**, we are the No.1 application service provider, processing over 190 million transactions daily for more than 1,000 customers.
- We are the leading clinical diagnostics company and manufacture over 47 million diagnostic tests daily.
- Our products are found in 8 out of 10 hospitals in the U.S.
- **In industry**, we deliver building solutions to airports, hospitals, stadiums, universities, and American landmarks like the Empire State Building and Mount Vernon.
- We are the No.1 provider of light rail vehicles in North America.
- We process all the mail for the U.S. Postal Service.
- SYLVANIA headlights are on 3 out of 4 cars on the road in the U.S.
- We are a leading water technologies company in North America with 85,000 active customers; worldwide our technologies treat more than 2.2 billion gallons of water per day.

Most of our businesses are either No.1 or No. 2 worldwide in their industries. Here is a synopsis of our Sectors' business:

Energy

Siemens Energy is the world's leading supplier of a complete spectrum of products, services and solutions for the generation, transmission and distribution of power and for the extraction, conversion and transport of oil and gas. We develop and build fossil-fueled power plants and power generating components as well as wind turbines, turbines for use as mechanical drives and compressors for industrial applications. We also offer operations and maintenance and management services for our own technology as well as that of other manufacturers. Instrumentation and control systems, as well as air pollution control technologies, are also part of the portfolio. We are also a leading supplier of high- and medium- voltage power delivery equipment, energy management systems, network planning and power system engineering software for regulated and deregulated generation, transmission and distribution markets.

Healthcare

Siemens Medical Solutions USA, Inc.

Siemens Medical Solutions USA, Inc. is the U.S. affiliate of Siemens' global Healthcare Sector business—one of the world's largest suppliers to the healthcare industry and a trendsetter in medical imaging, laboratory diagnostics, and medical information technology. Siemens offers its customers products and solutions for the entire range of patient care from a single source—from prevention and early detection to diagnosis, treatment and care. By optimizing clinical workflows for the most common diseases, Siemens also makes healthcare faster, better and more cost-effective.

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Healthcare continued

Imaging & IT

A division of Siemens Healthcare, the Imaging & IT Division brings innovative technology to market that enables shorter exams, faster results, earlier detection, diagnosis, and treatment. Siemens' innovative medical imaging and therapy solutions—including diagnostic and interventional X-ray, angiography, computed tomography, molecular imaging, MRI, and ultrasound—contribute to a better quality of life for millions of people around the globe. These systems are networked with high-performance Healthcare IT (HIT) to optimize processes. The HIT portfolio includes Health Information Exchange IT, Hospital Financial Systems, Hospital Clinical Systems, Radiology Information Systems (RIS), Picture Archiving and Communication Systems (PACS), Multimodality Imaging IT Systems, Laboratory Information Systems (LIS), Laboratory Data Management Systems, and Process Control Systems.

Workflow & Solutions

A division of Siemens Healthcare, the Workflow & Solutions Division offers solutions for cardiology, oncology, neurology, women's health, urology, surgery, and audiology. Workflow & Solutions is responsible for the Sector's service business, for supervising the sales regions, and for managing customer relations.

Diagnostics

A division of Siemens Healthcare, the Diagnostics Division's broad portfolio of performance-driven laboratory solutions provides more effective ways to assist in the diagnosis, monitoring, and management of disease, giving clinicians the information they need to deliver better, more personalized care. The laboratory diagnostics portfolio includes: clinical chemistry, immunodiagnosics, molecular diagnostics, hematology, urinalysis, blood gas, hemostasis, and microbiology.

Industry

Siemens Industry, Inc.

Siemens Industry, Inc. (SII) is the U.S. affiliate of Siemens' global Industry Sector business—the world's leading supplier of production, transportation and building technology solutions. The company's integrated hardware and software technologies enable comprehensive industry-specific solutions for industrial and infrastructure providers to increase their productivity, sustainability and profitability.

Its five divisions are:

Building Technologies

The Building Technologies (BT) Division is a leading provider of energy and environmental solutions, building controls, electrical distribution equipment, fire safety and security systems solutions. BT's solutions enable America's buildings to be more comfortable, secure and environmentally friendly as well as less costly to operate.

Drive Technologies

The Drive Technologies (DT) Division is the world's leading supplier of electrical and mechanical products, applications and solutions that cover the entire drive train. DT is the global leader in energy-efficient motors and drives, as well as products and services for production machinery and machine tools. DT provides its customers with energy-efficiency, productivity and reliability in industries as diverse as clean and renewable energy, transportation, oil and gas, utilities, metals and mining, machinery manufacturing and machine tools.

Industry Automation

The Industry Automation (IA) Division is a global leader in the fields of automation systems, low-voltage switchgear and industrial software. IA's portfolio ranges from standard products for the manufacturing and process industries to enterprise-wide automation solutions for automobile production facilities and chemical plants. As a leading software supplier, IA optimizes the entire value chain of manufacturers—from product design and development to production, sales, as well as a wide range of maintenance services.

Industry Solutions

The Industry Solutions (IS) Division is one of the world's leading solution and service providers for industrial and infrastructure facilities. Using its own products, systems and process technologies, IS business activities include building and commissioning plants for end customers as well as providing support during the entire life cycle.

Mobility

The Siemens Mobility (MO) Division is North America's leading provider of transportation and logistics solutions. Using its "Complete Mobility" approach, the division focuses on networking various modes of transportation to maximize the most efficient transport of people and goods. "Complete Mobility" includes operations control systems for railways, roadway traffic control systems, airport logistics solutions, postal automation, traction power supplies, rolling stock for mass transit, regional and mainline services, turnkey systems, and forward-looking service concepts.

Additionally, globally-run businesses serving the U.S. market that are also part of the Industry sector are:

OSRAM SYLVANIA (OSI)

OSRAM SYLVANIA is one of the world's largest manufacturers of lighting products. OSI manufactures and markets a wide range of products and precision materials and components for business and industry, consumers, for the automotive industry, and for the computer, aerospace and other major industries worldwide. OSI's business units include General Lighting; Precision Materials and Components; Automotive Lighting; and Electronic Control Systems.

Siemens PLM Software (PLM)

Headquartered in Plano, Texas, PLM is a leading global provider of product lifecycle management software and services with 6.7 million licensed seats and 63,000 customers in 62 countries. PLM's solutions work collaboratively with companies to deliver open solutions that help them turn more ideas into successful products. PLM's market-leading products include Teamcenter®; NX®; Solid Edge®; and Tecnomatix®.

Siemens Water Technologies (SWT)

SWT works to help municipalities and industries use water in the smartest, most efficient ways possible while minimizing waste. SWT is an innovation leader in areas such as membranes for reuse; continuous deionization; double-pass reverse osmosis; reuse in the automotive industry; mobile water treatment; chlorination; and wastewater treatment.

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